



**GRW** | engineering | architecture | geospatial

801 Corporate Drive | Lexington, KY 40503

859.223.3999 | www.grwinc.com

# EXHIBIT A

TO ORDINANCE NO. 123-22

October 31, 2022

Mr. Brian Bruce  
Superintendent of Utilities  
City of Avon  
P.O. Box 567  
36080 Chester Rd  
Avon, OH 44011

Re: SR 83 450,000 Gallon Water Storage Tank Repaint  
**Reference Checks Summary For**  
Seven Brothers Painting, Inc  
GRW Project No. 34824-04

Dear Mr. Bruce:

As you are aware, on Wednesday, October 27, 2022 The City of Avon opened bids for the above referenced project. **Seven Brothers Painting, Inc** submitted Base Bid prices of **\$194,100.00**, which at the conclusion of the public bid opening was the lowest base bid amount received. I have enclosed for your use, a copy of the bid tabulations for the referenced project.

The Contractor submitted the required bid form, bid bond, list of subcontractors and questionnaire with their Bid package. Additionally the Contractor stated in his bid that:

1. they have never failed to complete a construction contract awarded to them,
2. they have no outstanding claims, disputes or pending litigation
3. there are no plans to utilize sub-contractors on this project

A list of past project references was also included in the questionnaire submitted by the Contractor. At the request of the City of Avon, GRW has contacted some of these references for the Contractor. The following summary includes general information provided by the Contractor as well as the questions/responses from our reference enquiries.

## References for Seven Brothers Painting, Inc.:

Seven Brothers Painting, Inc is a 30-year old company out of Shelby Township, MI and has completed similar work for other local area utilities with good recommendations as indicated below. Additionally, they have worked with Midwest Tank Management (previously Practical Inspections) on several projects.

### Past Projects References

1. **Project Name:** *Banton Harbor, MI (and many others)*  
**Reference by:** *Eric Binkowski; Dixon Engineering*  
**Type of Project?** *Rehabilitation work on a 650,000 gallon elevated tank (and many others)*  
**Dollar value of the project?** *Around \$750,000.00*  
**Did the Contractor finish on time?** *The project had several delays out of the contractor's control, but the contractor finished all of his work in a timely manner.*  
**Any problems/issues with workmanship?** *Not on this project, or any other projects.*  
**Any problems/issues with field supervision?** *No, Sam, who is one of the 7 Brothers and part owner, was very responsive and easy to work with.*  
**Any problems/issues with office administration/paperwork?** *Some lag in the submittal of paper work but nothing too problematic.*



**Any problems/issues with cleanup?** *No, site was left clean.*

**Would you use this Contractor on another of your projects?** *Yes, I wish Seven Brothers worked every tank rehab job we had.*

**Would you recommend them to others?** *Yes.*

**2. Project Name:** *Lindsey, OH (and several others)*

**Reference by:** *Ed Spriggs; Midwest Tank Management (formerly Practical Inspections)*

**Type of Project?** *Tank rehab of 1 million gallon, rocketship style tank*

**Dollar value of the project?** *\$335,000.00*

**Did the Contractor finish on time?** *This project is on going but is scheduled to finish on time. We've never had an issue on past projects of Seven Brothers not finishing on time.*

**Any problems/issues with workmanship?** *No, excellent work.*

**Any problems/issues with field supervision?** *No, I have a great relationship with Sam, he is very easy to work with.*

**Any problems/issues with office administration/paperwork?** *No, they are surprisingly fast. The youngest brother is college educated, ex-military, and does only office and paperwork.*

**Any problems/issues with cleanup?** *Not to clean up yet on this project, but we have never had issues in the past with clean up.*

**Would you use this Contractor on another of your projects?** *Yes, they are one of our two favorite contractors.*

**Would you recommend them to others?** *Yes*

**3. Project Name:** *MHOG – Marion Township, MI*

**Reference by:** *Keith Nelson; Nelson Tank Engineering & Consulting, Inc.*

**Type of Project?** *Rehab of Two 500,000 Gallon Tanks*

**Dollar value of the project?** *About \$500k*

**Did the Contractor finish on time?** *Yes, they did finish on time.*

**Any problems/issues with workmanship?** *No, no issues.*

**Any problems/issues with field supervision?** *No, Sam is awesome to work with and will take care of any issues promptly.*

**Any problems/issues with office administration/paperwork?** *Good on submittals, and did not submit a pay app until the job was complete. They were also very fair on change order pricing and time extensions.*

**Any problems/issues with cleanup?** *No, they always clean up at the end (as long as its on the punchlist).*

**Would you use this Contractor on another of your projects** *Yes, they are in the top 20% of paint contractors.*

**Would you recommend them to others?** *Yes, great company.*

### Supplier Reference

**1. Reference by:** *Trent McNut with Tnemec Inc.*

**How long has the Contractor been a customer?** *20 to 30 years at least, well before I started.*

**What are their average billing terms?** *90 day billing terms, never missed a payment in my time working with them.*

**Has the Contractor ever had any payment problem?** *No, never had a payment problem.*



**GRW** | engineering | architecture | geospatial  
801 Corporate Drive | Lexington, KY 40503  
859.223.3999 | [www.grwinc.com](http://www.grwinc.com)

Mr. Brian Bruce  
Page 3 of 3

### Surety Reference

- Reference by:** *Shelley Lockaby; Salvati Insurance Group*  
**How long have you been writing Bonds for the Contractor?** *Since before I started working here, so at least 5 years.*  
**Are they currently within their bonding capacity?** *Definitely, they are a VIP client.*  
**Has the Contractor ever had any forfeitures or problem with any of their bonds?** *No, never.*

GRW would like to offer the above noted reference information regarding the low bid Contractor to The City of Avon and their Board members for review. GRW's interpretation of this information, and the documentation included in their respective Bid packages, indicates that the Contractor appears to have the experience, capability, and capacity to successfully complete the above referenced project.

If you have any questions or comments, please feel free to contact me.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Michael Jacobs'.

Michael Jacobs, P.E.  
Project Manager

### Attachments

CC:  
Ryann Cummins, Chagrin Valley Engineering, LTD.



engineering | architecture | geospatial

**PROJECT BID****SR83 450,000 GALLON WATER STORAGE TANK REPAINT****CITY OF AVON****GRW Project No. 4824-04****Bids were opened Thursday, October 27, 2022 at 12:00 Noon (Local Time)**

|                                      |                                                                                                                                                 |                 |             |                                                                               |                     |                                                                          |                     |                                                               |                     |
|--------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|-------------|-------------------------------------------------------------------------------|---------------------|--------------------------------------------------------------------------|---------------------|---------------------------------------------------------------|---------------------|
| <b>CONTRACTOR'S NAME AND ADDRESS</b> |                                                                                                                                                 |                 |             | Seven Brothers Painting, Inc.<br>50805 Rizzo Dr. Shelby<br>Township, MI 48315 |                     | Worldwide Industries<br>Corporation PO Box 1681<br>Butler, PA 16003-1681 |                     | E & L Contractors Inc.<br>10303 Bergin Rd<br>Howell, MI 48843 |                     |
| <b>CERTIFIED CHECK OR BID BOND</b>   |                                                                                                                                                 |                 |             | 10%                                                                           |                     | 10%                                                                      |                     | 10%                                                           |                     |
| <b>Item</b>                          | <b>Description</b>                                                                                                                              | <b>Quantity</b> | <b>Unit</b> | <b>Price</b>                                                                  | <b>Total</b>        | <b>Price</b>                                                             | <b>Total</b>        | <b>Price</b>                                                  | <b>Total</b>        |
| <b>BASE BID</b>                      |                                                                                                                                                 |                 |             |                                                                               |                     |                                                                          |                     |                                                               |                     |
| 1.                                   | Surface Preparation (Blast Clean SSPC SP 10) and Painting of the Interior of the Grafton Elevated 500,00 Gallon Water Storage Tank              | 1               | LS          | \$132,300.00                                                                  | \$132,300.00        | \$156,940.00                                                             | \$156,940.00        | \$162,800.00                                                  | \$162,800.00        |
| 2.                                   | Surface Preparation (Pressure Wash and Power Tool Clean) and Painting of the Exterior of the Grafton Elevated 500,000 Gallon Water Storage Tank | 1               | LS          | \$61,800.00                                                                   | \$61,800.00         | \$69,440.00                                                              | \$69,440.00         | \$84,200.00                                                   | \$84,200.00         |
| <b>Total Bid Amount</b>              |                                                                                                                                                 |                 |             |                                                                               | <b>\$194,100.00</b> |                                                                          | <b>\$226,380.00</b> |                                                               | <b>\$247,000.00</b> |

PROJECT BID  
 SR83 450,000 GALLON WATER STORAGE TANK REPAINT  
 CITY OF AVON  
 GRW Project No. 4824-04



Bids were opened Thursday, October 27, 2022 at 12:00 Noon (Local Time)

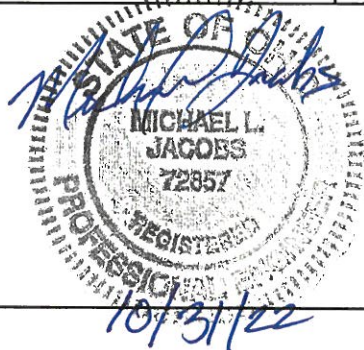
| CONTRACTOR'S NAME AND ADDRESS |                                                                                                                                                 |          |      | Viking Painting, LLC<br>PO Box 24162<br>Omaha, NE 68124 |                     | D & M Painting Corporation<br>1500 Amity Ridge Rd<br>Washington, PA 15301 |                     | Central Painting &<br>Sandblasting, Inc.<br>8543 Riverland Avenue<br>Navarre, OH 44662 |                     |
|-------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|----------|------|---------------------------------------------------------|---------------------|---------------------------------------------------------------------------|---------------------|----------------------------------------------------------------------------------------|---------------------|
| CERTIFIED CHECK OR BID BOND   |                                                                                                                                                 |          |      | 10%                                                     |                     | 10%                                                                       |                     | 10%                                                                                    |                     |
| Item                          | Description                                                                                                                                     | Quantity | Unit | Price                                                   | Total               | Price                                                                     | Total               | Price                                                                                  | Total               |
| <b>BASE BID</b>               |                                                                                                                                                 |          |      |                                                         |                     |                                                                           |                     |                                                                                        |                     |
| 1.                            | Surface Preparation (Blast Clean SSPC SP 10) and Painting of the Interior of the Grafton Elevated 500,00 Gallon Water Storage Tank              | 1        | LS   | \$177,200.00                                            | \$177,200.00        | \$172,225.00                                                              | \$172,225.00        | \$165,000.00                                                                           | \$165,000.00        |
| 2.                            | Surface Preparation (Pressure Wash and Power Tool Clean) and Painting of the Exterior of the Grafton Elevated 500,000 Gallon Water Storage Tank | 1        | LS   | \$69,900.00                                             | \$69,900.00         | \$90,240.00                                                               | \$90,240.00         | \$100,000.00                                                                           | \$100,000.00        |
| <b>Total Bid Amount</b>       |                                                                                                                                                 |          |      |                                                         | <b>\$247,100.00</b> |                                                                           | <b>\$262,465.00</b> |                                                                                        | <b>\$265,000.00</b> |

**PROJECT BID**  
**SR83 450,000 GALLON WATER STORAGE TANK REPAINT**  
**CITY OF AVON**  
**GRW Project No. 4824-04**



Bids were opened Thursday, October 27, 2022 at 12:00 Noon (Local Time)

|                               |                                                                                                                                                 |          |      |                                                                |              |                                                                            |              |  |  |
|-------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|----------|------|----------------------------------------------------------------|--------------|----------------------------------------------------------------------------|--------------|--|--|
| CONTRACTOR'S NAME AND ADDRESS |                                                                                                                                                 |          |      | Inspec Coating, Inc.<br>464 Sycamore Dr.<br>Campbell, OH 44405 |              | Utility Service Co., Inc..<br>535 Courtney Hodges Blvd.<br>Perry, GA 31069 |              |  |  |
| CERTIFIED CHECK OR BID BOND   |                                                                                                                                                 |          |      | 10%                                                            |              | 10%                                                                        |              |  |  |
| Item                          | Description                                                                                                                                     | Quantity | Unit | Unit Price                                                     | Total        | Unit Price                                                                 | Total        |  |  |
| BASE BID                      |                                                                                                                                                 |          |      |                                                                |              |                                                                            |              |  |  |
| 1.                            | Surface Preparation (Blast Clean SSPC SP 10) and Painting of the Interior of the Grafton Elevated 500,00 Gallon Water Storage Tank              | 1        | LS   | \$195,000.00                                                   | \$195,000.00 | \$190,000.00                                                               | \$190,000.00 |  |  |
| 2.                            | Surface Preparation (Pressure Wash and Power Tool Clean) and Painting of the Exterior of the Grafton Elevated 500,000 Gallon Water Storage Tank | 1        | LS   | \$70,000.00                                                    | \$70,000.00  | \$94,100.00                                                                | \$94,100.00  |  |  |
|                               | Total Bid Amount                                                                                                                                |          |      |                                                                | \$265,000.00 |                                                                            | \$284,100.00 |  |  |



I CERTIFY THAT, TO THE BEST OF MY KNOWLEDGE THIS IS  
 A TRUE AND CORRECT COPY OF BIDS AS RECEIVED.

  
 Michael Jacobs, P.E.